

**THE G-SLOW TEAM  
RE/MAX TEAM 2000**

18080 Wolf Road  
Orland Park, IL 60467  
Phone: 866-803-8925 x106  
Website: [www.gslow.com](http://www.gslow.com)  
Email: [info@gslow.com](mailto:info@gslow.com)

**INSIDE THIS  
ISSUE:**

**Seller Tips** 2

**CONTEST!!!** 2

**What's New  
with The  
G-Slow Team** 3

**Meet Our  
Lead/Listing  
Coordinator** 3

**Recipe Corner** 4

**Featured  
Partner** 4

**The  
G-SLOW Team**



**The Team of the Future**

VOLUME 1, ISSUE 3

JULY — SEPTEMBER 2010

## What's Happening in Real Estate

### 30-Year, 15-Year Fixed Mortgage Rates at Record Lows

McLean, VA – Freddie Mac (OTC: FMCC) today released the results of its Primary Mortgage Market Survey® (PMMS®), with the 30-year and 15-year fixed-rate mortgages reaching record lows for this survey. (The 30-year fixed-rate survey began in 1971, and the 15-year began in 1991.)

30-year fixed-rate mortgage (FRM) averaged 4.56 percent with an average 0.7 point for the week ending July 22, 2010, down from last week when it averaged 4.57 percent. Last year at this time, the 30-year FRM averaged 5.20 percent.

15-year FRM this week averaged a record low of 4.03 percent with an average 0.7 point, down from last week when it averaged 4.06 percent. A year ago at this time, the 15-year FRM averaged 4.68 percent.

5-year Treasury-indexed hybrid adjustable-rate mortgage (ARM) averaged 3.79 percent this week, with an average 0.6 point, down from last week when it averaged 3.85 percent. A year ago, the 5-year ARM averaged 4.74 percent.

1-year Treasury-indexed ARM averaged 3.70 percent this week with an average 0.7 point, down from last week when it averaged 3.74 percent. At this time last year, the 1-year ARM averaged 4.77 percent.

Frank Nothaft, vice president and chief economist, Freddie Mac, notes: "The decline in mortgages rates over the past few weeks echoes the recent signs of weakening confidence in the strength of the economy, particularly the housing and consumer sectors. For example, homebuilder confidence declined in July to lows not seen since April 2009, as measured by the NAHB/Wells Fargo Housing Market Index, following the large drop in housing starts reported for June."

"Similarly, July's consumer confidence dropped to the lowest level since August 2009, based on the Reuters/University of Michigan's Consumer Sentiment index. We see these as part of the normal pattern of ebbs and flows in recovery and believe that there is sufficient momentum to carry the U.S. economy forward, albeit moderately."

Copyright © 2010 [Realty Times](http://RealtyTimes.com). All Rights Reserved.

## Back to School Tips

The new School Year is just around the Corner!!! Here are some helpful tips to get your kids geared up:

- *Buy school supplies early*
- *Re-establish the bedtime and mealtime routines at least 2 weeks before*
- *Designate and clear a place to do homework*
- *Pack lunches the night before and refrigerate!*
- *Don't forget to check out that bus schedule!*
- *Make a calendar to place in a visible spot; fill in events and school vacation days.*
- *Make a special box for your children to place forms from school which need special attention.*
- *Make sure backpacks are packed and ready to go the night before. Also lay out clothes the night before.*



Good Luck to all you Students and Teachers! Make it a great year!



**George Slowinski**  
 Broker/Realtor  
 Listing Specialist  
 RE/MAX TEAM 2000  
 Direct Line (866) 803-8925x101  
 Email: [george@gslow.com](mailto:george@gslow.com)

## Seller Tips Provided by Listing Specialist, George Slowinski

### 5 Things to do Before Putting Your Home on the Market

- 1. Have a pre-sale home inspection.** Be proactive by arranging for a pre-sale home inspection. An inspector will be able to give you a good indication of the trouble areas that will stand out to potential buyers, and you'll be able to make repairs before open houses begin.
- 2. Organize and clean.** Pare down clutter and pack up your least-used items, such as large blenders and other kitchen tools, out-of-season clothes, toys, and exercise equipment. Store items off-site or in boxes neatly arranged in the garage or basement. Clean the windows, carpets, walls, lighting fixtures, and baseboards to make the house shine.
- 3. Get replacement estimates.** Do you have big-ticket items that are worn out or will need to be replaced soon, such your roof or carpeting? Get estimates on how much it would cost to replace them, even if you don't plan to do it yourself. The figures will help buyers determine if they can afford the home, and will be handy when negotiations begin.
- 4. Find your warranties.** Gather up the warranties, guarantees, and user manuals for the furnace, washer and dryer, dishwasher, and any other items that will remain with the house.
- 5. Spruce up the curb appeal.** Pretend you're a buyer and stand outside of your home. As you approach the front door, what is your impression of the property? Do the lawn and bushes look neatly manicured? Is the address clearly visible? Are pretty flowers or plants framing the entrance? Is the walkway free from cracks and impediments?

Reprinted from REALTOR® magazine ([REALTOR.org/realtormag](http://REALTOR.org/realtormag)) with permission of the NATIONAL ASSOCIATION OF REALTORS®. Copyright 2008. All rights reserved.

## \* CONTEST ALERT!!! \*

The G-Slow Team wants you to WIN and to have fun with our Facebook Page!!!

Please visit our Facebook Page during the Month of September for more details on this Contest. Just SEARCH "THE G-SLOW TEAM" on Facebook to find our page or enter the link below into your browser.

[http://www.facebook.com/pages/Orland-Park-IL/The-G-Slow-Team/120130369765?\\_\\_a=11](http://www.facebook.com/pages/Orland-Park-IL/The-G-Slow-Team/120130369765?__a=11)

All entries must be submitted to [info@gslow.com](mailto:info@gslow.com) by September 30th to qualify. The WINNER will be announced in our next Newsletter and on Facebook.

Hope you join us for this exciting new activity.

GOOD LUCK!!!

## What's New with The G-Slow Team

Last Newsletter we featured our NEW and IMPROVED website which has a new design and offers a variety of new services including advanced Property Searches, Buyer & Seller Tips, School Report Cards. Now we are proud to tell you that we have added several Social Networking to our business!!!

Not only will this give you a chance to keep up with the latest Real Estate News, but we also provide helpful Tips and contest opportunities. We encourage you to take advantage of these social media sites frequently to stay current on what is available to you and what is in store for The G-Slow Team.

We strongly believe these marketing initiatives are reflective of our fundamental belief that technology is the wave of the future and we intend to participate in it. If you have any suggestions or ideas that will help catapult us in this direction, we encourage you to share your ideas with us!!!



## Meet Our Lead/Listing Coordinator



**Linda Kous**  
Lead/Listing Coordinator  
Ph: (708) 364-5527  
E: linda@gslow.com

**Name:** Linda Kous  
**Position:** Lead/Listing Coordinator

**How long have you been with The G-Slow Team?**  
For a little over one year

**Main job responsibilities:**  
I work as the Lead coordinator and the Listing coordinator so I am responsible for making sure any leads that come in are set up in our data base and are connected with the proper agent – whether they are buying or selling. As the listing coordinator, I make sure that all the listings are set up properly and then do follow up to make sure they are showing up properly on all websites.

**How did you first get involved in with THE G-SLOW TEAM?**  
My husband and I put our house up for sale with the G-Slow Team and then they helped us find our new home. After moving in, George approached me with a job opportunity and I took him up on it.

**What has surprised you most about working with THE G-SLOW TEAM?**  
All the new things I am learning! I did not know what to expect but it is more than I anticipated.

**What is the best thing about working for THE G-SLOW TEAM?**  
I get to keep myself busy which makes the day fly by plus having a chance to use my “creative side”.

**What do you wish other people knew about THE G-SLOW TEAM?**  
I would like people to know how very hard we all work for each and every client. I do not think that any one has a concept of what it takes to make a real estate deal work these days.

**What would you tell someone who is thinking about working with THE G-SLOW TEAM?**  
Be prepared to give 200% when it comes to team work and customer service.

**How would (someone) describe you?**  
I think they would say I am hard working and very detailed oriented plus willing to learn.

**What do you do when you aren't working?**  
I love to spend time with my family, pets, gardening and reading. Plus I like to travel any chance I get.

**Favorite food, candy or must have snack?**  
Anything with chocolate – especially good, homemade chocolate chip cookies or brownies.

**Where would you like to see yourself in 10 years?**  
Retired with my husband and preferably near the ocean in North Carolina.

# The G-Slow Recipe Corner

Each Newsletter, we will feature a recipe given to us by Staff, Family, Friends or Clients! So feel free to e-mail The G-Slow Team one of your favorite recipes and it may be featured!

**A simple appetizer or side dish that's quick and easy!!!**



Compliments of Linda Kous, Lead & Listing Coordinator for The G-Slow Team.

## PASTA SALAD

### **Ingredients:**

- 2 - 12 ounce boxes of spiral pasta, multi-colored, cooked as directed and then cooled
- 1 - cucumber, diced
- 1 - tomato, diced
- 1 - onion (small to medium - to taste), chopped
- 1 - green pepper (small to medium -to taste), chopped
- Black Olives - to taste (optional)
- 1 - package of Good Seasons Italian Dry Salad Dressing Mix -any variety
- 1 - 16 ounce bottle of Wish Bone Robusto Italian Dressing
- \* May add cheese cubes, any variety, if so desired

**Directions:** Mix all ingredients together in large bowl and chill well before serving- Makes enough to serve a large group so you may halve the amounts for 6 - 8 serving size side dish

To have your recipe featured in The G-Slow Team Recipe Corner, feel free to e-mail us at: [info@gslow.com](mailto:info@gslow.com)

**THE G-SLOW TEAM  
RE/MAX TEAM 2000**

18080 Wolf Road  
Orland Park, IL 60467

Phone: 866-803-8925 x106

Website: [www.gslow.com](http://www.gslow.com)

Email: [info@gslow.com](mailto:info@gslow.com)



## Happy Anniversary!

*Wishing you a Happy Anniversary on the purchase of your home!*

### **JULY:**

David & Lucia Vittori  
Carol Leonard  
Bill & Linda Kous  
Victoria Long

### **AUGUST:**

Joseph Flynn  
Stacey Roberson  
Danny Huang

### **SEPTEMBER:**

Bill & Jennifer Smith  
Matthew Pearson & Jill Swanson



## Featured Partner

**Tony Lupescu, CPA  
VP of Mortgage Lending**

### **About Tony Lupescu's Loan Philosophy**

Tony Lupescu has developed a team based on superior customer service and the best interest rates possible! We believe that with this combination we will grow our referral base through all of our clients and business partners. Our goal is to make sure that every client is comfortable and we have exceeded their service expectations.

**Get the best mortgage loan for you.** When you decide to buy a home or refinance a mortgage, it's a big step. You can trust us to find the loan program that's best for you.

For more information about the services that Tony can provide you; please log on to his website at: <http://www.loansfromtony.com/>

**MetLife**  
MetLife Home Loans